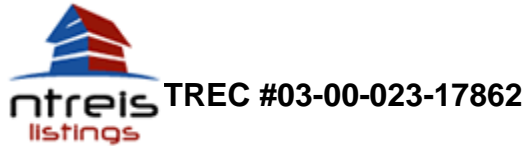


# Prospecting Tools in MLS



[This course is part of M.A.P.S. certification](#)  
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## Course Covers:

The Prospect Gateway function in NTREIS Listings allows you to manage your prospects and set up auto-notifications, and send MLS information to prospects via a personal web portal. The 3 hour class will get you started by showing you how to:

- Set up your personal branding settings
- Set up the prospects defaults
- Set up a search for your market area
- Add/Maintain prospects
- Create personal searches for prospects
- E-mail your prospects
- Reverse prospecting
- Introduction to InnoVia's Prospecting

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