



A change of scenery.

Whatever you're moving towards, an SRES® designee will find you the home of your dreams.



The Senior Real Estate Specialist (SRES®) designees learn how to lead senior clients through real estate transactions and draw on the expertise of a network of specialists.

The SRES® Designation course seeks to instill:

- Knowledge and understanding of and empathy for 50+ real estate clients and customers
- Commitment to developing business building skills and resources for specialization in the 50+ real estate market
- Knowledge of how life stages impact real estate choices
- Distinguishing characteristics and trends of the 50+ market
- Awareness of retirement, aging in place, independent living, counseling methods
- Use of financing options, tax and legal matters
- Develop marketing methods for communicating, by building a team and resource bank about your market area's housing options, programs, resources, and services for 50+ clients.

WHEN: **2 day course** **TIME:**

Thursday **March 22, 2012** **8:30 am – 4:30 pm**
Friday **March 23, 2012** **8:30 am – 3:30 pm**

LOCATION: **The MetroTex Association of REALTORS®**
1701 N Collins, Suite 1400
Richardson TX 75080

MCE CREDIT: **13 Hours of MCE credit**
TREC # 13-00-123-23375 Provider #0011
Instructor – Candace Cooke
SRES counts towards the ABR
Designation as an Elective course

Enrollment Agreement

Please complete form below:

Name as it appears on license

TREC license #

Company name

Address, City, State, Zip

Company phone

E-mail address

NOTICE:

Refund/cancellation policy: 100% refund if cancellation is made no later than 48 hours prior to course. There will be NO transferring of funds from one class to another. You must arrive and attend by class start time or forfeit funds. No MCE credits will be given for late attendance. No exceptions!

MetroTex members may register by going to www.DFWRealEstate.com. At Member Login: Enter your License number and Password. Click "Go", Click "E-Services", Click "MetroTex Calendar and Registration", Courses will be in date order. Locate your desired course. Click "On Course Title" follow the prompts to register or contact: Professional Development Department at 214-540-2751 or 817-796-5360.

FAX: **214-634-6739**
EMAIL: **professionaldevelopment@dfwre.com**
MAIL TO: **The MetroTex Association of REALTORS®**
8201 N. Stemmons Frwy
Dallas, TX 75247
Attn: Professional Development Department

REGISTRATION FEES

MetroTex Association Members: \$ 99.00

Non-Association Members: \$ 129.00

Method of payment: Cash Check Credit Card

Name on Card _____

Credit card number

Expiration date _____

Signature _____

In case of insufficient enrollment from pre-registration by the 10th day prior to the course, the course may be canceled and a full refund issued.

