



SFR

SHORT SALES & FORECLOSURE RESOURCE

February 15, 2010

dfwREALTORS.com - MetroTex Dallas
8201 N. Stemmons Freeway
Dallas, Texas 75247

February 26, 2010 SOLD OUT

dfwREALTORS.com - MetroTex Grapevine
1681 W Northwest Hwy
Grapevine, Texas 76051

March 2, 2010

dfwREALTORS.com - MetroTex Grapevine
1681 W Northwest Hwy
Grapevine, Texas 76051

March 12, 2010

dfwREALTORS.com - MetroTex Richardson
1701 N. Collins, Ste. 1400
Richardson, Texas 75080

March 30, 2010

dfwREALTORS.com - MetroTex Dallas
8201 N. Stemmons Freeway
Dallas, Texas 75247

Time: 8:30 - 5:30 8 hrs MCE

Cost: \$35.00

Course # 08-00-091-8676

Provider # 0001

dfwREALTORS.com - MetroTex Members may register by going to www.dfwrealtors.com or contact the Professional Development Department at: 214-540-2751 or 817-796-5360.

Application Fee
Waived through
March 31, 2010
Course Fee
Significantly
Discounted

NAR SFR Certification

For many real estate professionals, short sales and foreclosures are the new "traditional" real estate transaction. Knowing how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities are not merely good skills to have in today's market – they are critical. And while short sales and foreclosures are not for the faint of heart, agents with the proper tools and training can use these specialty areas to build their business for the long term.

How this Certification benefits you:

1. Education in the classroom and online formats that fit your schedule and wallet.
2. Training on both the buyer and seller side of short sale and foreclosure transactions.
3. Free webinars that you can download anytime, anywhere.
4. Access to SFR logo and marketing materials.
5. Differentiation as an SFR at www.realtor.com and www.realtor.org

Bonus! This one-day Short Sales and Foreclosures course is an approved elective course for the Accredited Buyer's Representative (ABR) and Certified Residential Specialist (CRS) designations, the Texas Affordable Housing Specialist.

Becoming Certified – The path to pursuing the SFR certification is straightforward. Follow these four steps:

1. Be a member in good standing of the National Association of REALTORS
2. Complete this course (one day in length and a test at the end of the day)
3. Complete 3 1-hour Webinars – webinars available free of charge at www.realtorSFR.org
4. Download application form from www.realtorSFR.org
5. Submit completed application to SFR@realtors.org and \$175.00 application fee (waived through March 31, 2010).