



MetroTex Association of REALTORS®

Attention New Real Estate Licensees...

Salesperson's Annual Education

Dates:

Real Estate Brokerage (Course #0711)
February 9-11, 2010
8201 N. Stemmons Freeway
Dallas, Texas 75247

Real Estate Finance II (Course #0421)
April 6-8, 2010
1681 W Northwest Hwy
Grapevine, Texas 76051

Real Estate Investments (Course #0911)
June 8-10, 2010
1681 W Northwest Hwy
Grapevine, Texas 76051

Real Estate Marketing (Course #0511)
September 1-3, 2010
8201 N. Stemmons Freeway
Dallas, Texas 75247

TIME: 8:30 AM - 7:30 PM Each Day

- **All 3 days (30 Hours) must be completed in order to receive credit. Note: No partial credit given.**
- **Successful completion of an examination is required to obtain credit for these courses.**
- **No make-up work allowed.**
- **No late arrivals will be accepted/allowed for SAE credit — this includes lunch and all breaks given during class period.**

COST: dfwREALTORS.com - MetroTex Members: \$70.00

Register & pay online: \$65.00

Non-members: \$99.00

SAE Requirements for those who applied for their Real Estate license prior to January 1, 2006:

A Salesperson is required to complete a total of 18 semester (*270 classroom) hours of education by the end of their 3rd year of licensure (180 hours required for pre-licensing and 90 hours are required by the 3rd renewal). This education is referred to as Salesperson Annual Education (SAE), and is required annually with the Salesperson renewal. The Salesperson must file 30 classroom hours as a condition of each annual renewal. Hours for the SAE may be completed at any time. Note: The hours for the SAE must be submitted and posted on the TREC system by the end of the 1st year of licensure in order to submit payment for License renewal.

NOTE: If the required hours are completed PRIOR to the third renewal, the Licensee will have satisfied SAE requirements. **Course completion certificates must be submitted to TREC no later than 10 days prior to renewing your license online. Please allow 10 business days for processing.**

SAE Requirements for those who applied for their Real Estate license on or after January 1, 2006:

A Salesperson who files an application on or after January 1, 2006 will be required to have a total of *270 classroom hours by the end of their first year of licensure (210 hours required for pre-licensing and 60 hours by the first renewal). The Salesperson must file 4 semesters (60 classroom hours) as a condition of the first renewal. Note: The hours for the SAE must be submitted and posted on the TREC system in order to submit payment for License renewal. Once 270 hours are completed they will have satisfied **SAE requirements** & will fall under Mandatory Continuing Education (MCE) requirements. NOTE: If the required hours are completed PRIOR to the 1st renewal, the Licensee will have satisfied the SAE requirements. **Course completion certificates must be submitted to TREC no later than 10 days prior to renewing your license online. Please allow 10 business days for processing.**

The licensee is responsible for tracking his/her course records with TREC (including course #'s) to ensure courses are not duplicated. Please call TREC at 800 - 250 - 8732 to confirm your renewal requirements. & to ensure you are not repeating a course number.

To register for classes online, go to www.dfwrealtors.com, click on "E-services". Enter your license # and password. Then click on "Course Calendar and Registration", or you may call the dfwREALTORS Professional Development Departments at 214.540.2751 (Dallas) or 817.796.5360 (Grapevine). There will be NO transferring of funds from one class to another. You must arrive and attend by class start time or forfeit funds. No MCE credits will be given for late attendance. No exceptions!