

How to Price It Right



**MetroTex
Association
EDUCATION**

TREC # 04-00-123-23383 4 Hrs MCE

By participating in this class the student will:

- have a better understanding of how to determine a probable sales price and suggested pricing range for the seller
- discuss recommended solutions to cases solving problems concerning:
 - Property condition
 - Timing
 - Market
 - Seller agency
- discuss how to price property and how to ask for price reductions
- do a market analysis on a property and determine a suggested list price and a possible sales price

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| Pricing: MetroTex Members paying online | \$18.00 |
| MetroTex Members registering by phone | \$20.00 |
| Non Members | \$35.00 |

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