

CRB-Real Estate is Risky Business

3 CRB Credits



Date: March 1-2, 2012
Time: 9:00am-4:00pm
Location: MetroTex Association of REALTORS®
8201 N Stemmons Fwy, Dallas, TX 75247
MCE Credit: 12 Hrs MCE (Pending TREC Approval) Provider #0001
Instructor: Marcie Roggow, ABR,/M, CCIM, CRB, CRS, DREI, GRI, SRS

Tuition: \$275.00 CRB Candidates or any Association member
\$175.00 CRB Designees

AFTER 2-22 \$300.00 CRB Candidates or any Association member
\$200.00 CRB Designees



Formerly titled: Brokerage Liability: Develop a Comprehensive Risk Management Plan

Now more than ever, brokerage managers and owners must carefully navigate their firm through an alarming number of risks and liabilities. Successful brokerages must employ solid risk management and reduction practices to insure their company against significant losses, lowered productivity and a damaged reputation. Register today and gain valuable insight as to what types of liabilities are found in everyday transactions and company operations. Participants will develop a risk management strategy filled with the best practices of other brokerages.

Learning Objectives

- Learning to recognize common and uncommon potential areas of brokerage liability.
- Creating and implementing pro-active risk-shifting policies & operational procedures.
- Designing and facilitating a simple risk management brokerage education track.
- Further developing systems, resources and tools to better manage potential risks.
- Strategizing and implementing a thorough brokerage risk management strategy.



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Marcie Roggow has been a featured speaker at many of the Texas REALTOR® conventions. She has been featured as a CRB presenter on the Policies and Procedures of Office Management and the policy manual given in this class was endorsed and sold by the CRB for many years. Her quick wit and humor in presenting an otherwise dry topic makes the day fly by! Risk Management and Brokerage Policies are Marcie's expertise and she blends national knowledge with Texas Rules and Regulations, making for a course that is absolutely on target for YOUR company. An adopted Texan, Marcie guarantees a fun two days!

Registration:

Name _____
Address, City, State, Zip _____

Company: _____
Phone: _____
Email: _____
License # _____
CCard# _____ Exp _____

MetroTex members may register by going to www.DFWRealEstate.com. At Member Login: Enter your License number and Password. Click "Go", Click "E-Services", Click "MetroTex Calendar and Registration", Courses will be in date order. Locate your desired course. Click "On Course Title" follow the prompts to register or contact: Professional Development Department at 214-540-2751 or 817-796-5360. Fax: 214-634-6739

MetroTex Cancellation Policy: 100% refund only if cancellation is made 48 hours in advance. There will be NO transferring of funds from one class to another. You must arrive and attend by class start time or forfeit funds. No MCE credits will be given for late attendance. No exceptions!

