

Is Your Buyer Qualified?



MetroTex Association Education

TREC # 04-00-123-23392 4 Hrs MCE

A real estate licensee assists a homebuyer in locating a property for purchase. When that property has been found, the homebuyer usually requires financing.

To acquire financing homebuyers must show a credit report prior to the purchase of a property.

This course will help the real estate licensee understand the credit scoring process so they can better assist their clients/customers with a real estate purchase.

Topics covered in this course:

- Credit Reports, how to read, and understand the various types available.
- Review of repositories and their credit scoring models.
- Determine what additional documentation might be necessary to obtain a residential mortgage using a credit report.
- Non-traditional forms of credit; how they are used in the residential mortgage industry.
- How to address credit issues with your client.

Pricing: MetroTex Members paying online	\$18.00
MetroTex Members registering by phone	\$20.00
Non Members	\$35.00

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