



MetroTex Association of REALTORS®

Start Your Way UP The Ladder of Success!!!

Earn Your ABR Designation (Accredited Buyer Representative)

The Real Estate Buyer's Agent Council (REBAC) of the National Association of REALTORS® awards the coveted ABR® Designation, the benchmark of excellence in buyer representation, to real estate practitioners who meet specified educational and practical experience criteria.

TWO-DAY CORE ABR® COURSE SCHEDULE:

February 18-19 —8201 N. Stemmons Fwy., Dallas, TX 75247
April 22-23—1681 W Northwest Hwy Grapevine, Texas 76051
August 12-13 —8201 N. Stemmons Fwy., Dallas, TX 75247
October 13-14—1681 W Northwest Hwy Grapevine, Texas 76051

TIME:

8:30am-5:30pm (both days)

COST:

\$199.00 dfwREALTORS.com - MetroTex Members
\$249.00 Non-Members

MCE:

15 hours of MCE Credit (TREC #15-00-121-8744)
TREC Provider #0011

ONE-DAY ELECTIVE ABR® COURSE SCHEDULE:

Cost: \$79.00 (MetroTex Members)
\$99.00 (Non-members)

Effective Negotiating Skills for the Real Estate Professional

(TREC#08-00-121-8762)

September 17th - 8201 N. Stemmons Fwy., Dallas, TX 75247

Time: 8:30am — 5:30pm MCE: 8 hours of MCE credit

Short Sales and Foreclosures (TREC#08-00-091-8275)

January 27th - 8201 N. Stemmons Fwy., Dallas, TX 75247

May 18th - 1681 W Northwest Hwy Grapevine, Texas 76051

August 24th - 8201 N. Stemmons Fwy., Dallas, TX 75247

Time: 8:30am — 5:30pm MCE: 8 hours of MCE credit

Real Estate Marketing Reboot (TREC# 07-00-121-8797)

March 18th - 8201 N. Stemmons Fwy., Dallas, TX 75247

November 5th - 1681 W Northwest Hwy Grapevine, Texas 76051

Time: 8:30am — 4:30pm MCE: 8 hours of MCE credit

How to obtain the ABR® Designation

Step 1: Complete the two-day REBAC course in buyer representation & pass a written, supervised exam on the legal & practical aspects of agency.

Step 2: Complete a one-day elective course (choose from 3 topics) & pass a written, supervised exam.

Step 3: Present documentation to REBAC of five completed, verifiable transactions in which you, the ABR® candidate, represented the buyer (this may be completed within 36 months of taking the course).

Step 4: Be a member in good standing of both the National Association of REALTORS® and of the Real Estate Buyer's Agent Council (REBAC).



Real Estate BUYER'S AGENT Council
of the

NATIONAL ASSOCIATION OF REALTORS®
1-800-648-6224 or (312) 329-8656

To register for classes online, go to www.dfwrealtors.com, click on "E-services". Enter your license # and password. Then click on "Course Calendar and Registration", or you may call the dfwREALTORS Professional Development Departments at 214.540.2751 (Dallas) or 817.796.5360 (Grapevine). There will be NO transferring of funds from one class to another. You must arrive and attend by class start time or forfeit funds. No MCE credits will be given for late attendance. No exceptions!