



Start Your Way  
UP  
The Ladder of Success!!!

## Earn Your ABR Designation (Accredited Buyer Representative)

The Real Estate Buyer's Agent Council (REBAC) of the National Association of REALTORS® awards the coveted ABR® Designation, the benchmark of excellence in buyer representation, to real estate practitioners who meet specified educational and practical experience criteria.

### TWO-DAY CORE ABR® COURSE SCHEDULE:

October 13-14—1681 W Northwest Hwy Grapevine, Texas 76051

### TIME:

8:30am-5:30pm (both days)

### COST:

\$199.00 MetroTex Members

\$249.00 Non-Members

### MCE:

15 hours of MCE Credit (TREC #15-00-121-8744)

TREC Provider #0011

### ONE-DAY ELECTIVE ABR® COURSE SCHEDULE:

Cost: \$79.00 (MetroTex Members)

\$99.00 (Non-members)

#### **Effective Negotiating Skills for the Real Estate Professional**

(TREC#08-00-121-8762)

September 17th - 8201 N. Stemmons Fwy., Dallas, TX 75247

Time: 8:30am — 5:30pm MCE: 8 hours of MCE credit

#### **Real Estate Marketing Reboot** (TREC# 07-00-121-8797)

March 18th - 8201 N. Stemmons Fwy., Dallas, TX 75247

November 5th - 1681 W Northwest Hwy Grapevine, Texas 76051

Time: 8:30am — 4:30pm MCE: 8 hours of MCE credit

### How to obtain the ABR® Designation

Step 1: Complete the two-day REBAC course in buyer representation & pass a written, supervised exam on the legal & practical aspects of agency.

Step 2: Complete a one-day elective course (choose from 3 topics) & pass a written, supervised exam.

Step 3: Present documentation to REBAC of five completed, verifiable transactions in which you, the ABR® candidate, represented the buyer (this may be completed within 36 months of taking the course).

Step 4: Be a member in good standing of both the National Association of REALTORS® and of the Real Estate Buyer's Agent Council (REBAC).



Real Estate BUYER'S AGENT Council  
of the

NATIONAL ASSOCIATION OF REALTORS®

1-800-648-6224 or (312) 329-8656

To register for classes online, go to [www.DFWRealEstate.com](http://www.DFWRealEstate.com), select "Access e-Services" Log in with your e-Services password. Select Course Calendar & Registration. Select your course and click on 'Proceed to Register'. Or you may call the MetroTex Professional Development Departments at 214.540.2751 (Dallas) or 817.796.5360 (Grapevine). There will be NO transferring of funds from one class to another. You must arrive and attend by class start time or forfeit funds. No MCE credits will be given for late attendance. No exceptions!