



Brokering and Co-Brokering Leases: How does it really work?

Speakers Suzanne Athey - Re/Max Hinet, Robert Alvarez - MRA Realtors and Worth Ross - Worth Ross & Associates will discuss topics such as:

- What are the questions you need to ask to qualify tenants
- What security precautions need to be taken when showing or meeting tenants
- How do you market your properties for lease
- How does the compensation process work with leases
- What does the property management firm need from the co-broker to process an application

Registration required

When: February 16, 2012 - 10 a.m. - 11 a.m.

Where: 8201 N. Stemmons Fwy. Dallas TX 75247 (Training Room 1)

Cost: Free

EVENT REGISTRATION

To register for classes online, go to www.DFWRealEstate.com, Enter your eServices license # and password in the Member Login area. Then click on "Course Calendar and Registration", or you may call MetroTex's Professional Development Department at 214.540.2751.